



**Job posting:** Geotechnical Specialist – Abitibi Geophysics

**Location:** Abitibi Region, QC (preferred)

**About us:**

Abitibi Geophysics is a leader in advanced geophysical solutions for exploration and geotechnical applications. We focus on cutting-edge technologies and building lasting client relationships. We are looking for an Geotechnical Specialist to provide technical expertise while driving business development in near-surface geophysics and geotechnical applications.

**Position overview:**

We are seeking an Geotechnical Specialist who excels in technical geophysics and has a keen interest in exploring new applications for geophysical solutions. The candidate could be a geophysicist or geologist with interest in geophysics. The ideal candidate will reside in or be willing to relocate or be willing to travel often to the Abitibi region to engage with clients directly and contribute to business growth. This role involves delivering tailored geophysical solutions, developing client relationships, and, in support to the sales team, identifying opportunities for expanding geophysical applications, including geotechnical, environmental, rehabilitation, and hydrogeology contexts. efforts across the region.

**Key responsibilities:**

- Collaborate with clients to understand and address their geophysical challenges, particularly in near-surface geophysics and geotechnical applications.
- Explore and assess opportunities for applying geophysical methods in non-traditional sectors such as environmental monitoring, rehabilitation, and hydrogeology.
- Develop new business opportunities and expand relationships with existing clients.
- Work closely with technical teams to ensure the successful execution of projects.
- Deliver technical presentations, explaining geophysical solutions clearly to clients.
- Represent Abitibi Geophysics at industry events, conferences, and client meetings.
- Stay informed on the latest geophysical techniques, technologies, and market trends to maintain a competitive edge.

**Qualifications:**

- Bachelor's degree (or higher) in Geophysics, Geology, or a related field.
- 2+ years of experience in geoscience, with a focus on near-surface and geotechnical contexts.
- Proven ability to engage in business development, identify new opportunities, and grow client relationships.



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- Strong analytical skills and proficiency with geophysical software and data interpretation.
- Excellent communication and presentation abilities.
- Willingness to live in or relocate to the Abitibi region and travel to meet with clients.
- Valid driver's license and comfort working in the field when needed.

**What we offer:**

- Competitive salary and performance-based bonuses.
- Comprehensive benefits package.
- Opportunities for career advancement and professional development.
- A dynamic and supportive work environment that encourages innovation and client success.

**How to apply:**

Submit your resume and a cover letter detailing your experience and why you are the ideal candidate for this position to [info@ageophysics.com](mailto:info@ageophysics.com).

Join Abitibi Geophysics and help provide innovative geophysical solutions while contributing to our business growth!